




HeatSmart Great Barrington

Incentives and Financing Guide



The clean heating and cooling technologies offered through HeatSmart Great Barrington are eligible for thousands of dollars in incentives, tax credits and financing from the Massachusetts Clean Energy Center, Mass Save, and the Massachusetts Dept. of Energy Resources.

Air Source Heat Pumps

Program Name	Description
	<p>Ductless system: \$100 per indoor unit (for multi-zone systems) \$300 per indoor unit (for single-zone systems)</p> <p>You may be eligible to receive an additional \$300 per indoor unit if your home uses electric resistance heating as your primary heating source.</p> <p>Ducted system: \$500 per system</p> <p>SPECIAL REQUIREMENTS: None! Once Climate Heating and Cooling, Inc. has completed your installation, all you have to do is submit your rebate application and paid invoice online or by mail. Climate Heating and Cooling, Inc. can help you submit the rebate application.</p>
 <p>0% Interest HEAT Loan</p>	<p>0% interest HEAT Loan of up to \$25,000 over a 7-year term for qualifying homeowners</p> <p>SPECIAL REQUIREMENTS: In addition to qualifying for the loan:</p> <p>If you live in a 1-4 unit building, you will need to have completed a Mass Save home energy assessment. Sign up for a Mass Save home energy assessment as soon as possible to make sure you'll be able to qualify.</p> <p>If you live in a 5-or-more unit condo or apartment complex, you will need to meet the following requirements:</p> <ol style="list-style-type: none"> (1) Your unit must be individually metered for electricity and/or gas (2) An authorized representative of the building (e.g. building owner, condo board member, property manager) will need to enroll your building for a Mass Save Multifamily energy assessment.
	<p>\$625 per indoor unit (for single-zone systems) or ton of heating capacity (for multi-zone) (up to \$2,500)</p> <p><i>(Note: Some central ducted systems may not be eligible)</i> This rebate increases to \$800 (and potentially \$1,000) per unit if your home meets certain income-based criteria. You may also receive an additional \$300 or \$500 per unit if your installation is displacing electric resistance heating.</p> <p>See below for more information.</p> <p>SPECIAL REQUIREMENTS:</p> <p>If you live in a 1-4 unit building, you will need to have completed a home energy assessment within the past 4 years. If you have not, you can complete a free home energy assessment within 6 months of your heat pump installation. Sign up for a Mass Save home energy assessment as soon as possible to make sure you'll be able to get this rebate.</p> <p>If you live in a 5-or-more unit building, you do not need to complete a home energy assessment</p>



Alternative Energy Certificates

The Commonwealth’s Alternative Portfolio Standard awards **Alternative Energy Certificates (AECs)** to owners of clean heating & cooling technologies. These AECs can be worth around \$15-20 each, determined by the price paid by electric utilities at a public auction held every quarter.

The number of certificates you’ll receive will be based on two criteria: **(1)** the square footage of your home; and **(2)** how efficient your home is. Additionally, you will only be able to receive AECs if your heat pump system is the only or primary source of heat.

After registering your system, you will be awarded AECs equal to 10 years’ worth of the heat your heat pump system is expected to provide. Depending on the number of certificates you receive, this incentive could be worth anywhere from **\$1,200 to \$4,500!**

Visit the HeatSmart Great Barrington website for more information on this incentive and eligibility requirements.

SPECIAL REQUIREMENTS:

We strongly encourage you to contract with an AEC aggregator, who can sell your AECs on your behalf for a small fee. A list of potential AEC aggregators can be found on the HeatSmart Great Barrington website.

If you wish to contract with an aggregator, you will need to provide all information required by your aggregator. That’s it! Once the auction occurs, the aggregator will send you a check based on the auction price.

If you do not wish to contract with an aggregator, you will need to register your system at <http://rt.masscec.com>. Note that utilities purchasing AECs tend to buy large quantities, and they may not purchase AECs for just your system.

Am I eligible for a larger rebate from the Massachusetts Clean Energy Center?

To make clean heating and cooling more affordable for Massachusetts residents, MassCEC offers larger rebates for households that earn less than 120% of the state median income (for your household size). This rebate increases if you earn less than 80% of the state median income.

Similarly, larger rebates are also available for non-profit and state/municipal entities, as well as for projects in affordable housing developments. [Various rebate adders are also available depending on the technology.]

For more details on these larger rebates, visit the HeatSmart Great Barrington website for more information.

Technology Name	Base Rebate	<120% of State Median Income	<80% of State Median Income
Air source heat pumps	\$625 per indoor unit of heating capacity (up to \$2,500)	\$800 per indoor unit or ton of heating capacity (up to \$3,200)	\$1,000 per indoor unit or ton of heating capacity (up to \$4,000)

How do I know if I qualify for a larger income-based rebate?

If you meet the income thresholds for your household size (in the table to the right), you can verify your income prior to submitting your rebate application by going to <http://massceciverify.com/>.

Alternatively, if you receive a special low-income electricity rate or heating fuel assistance, you can submit a copy of your electric bill or fuel assistance letter with your rebate application. Additionally, if you have already been approved through Mass Save for larger income-based incentives, you can submit a copy of your letter of approval.

Household Size	80% of State Median Income	120% of State Median Income
1	\$45,840	\$68,760
2	\$59,944	\$89,916
3	\$74,049	\$111,074
4	\$88,153	\$132,230
5	\$102,257	\$153,386
6	\$116,362	\$174,544
7	\$119,006	\$178,510
8	\$121,652	\$182,478

***Note: These levels are updated annually. Visit <http://www.masscec.com/income-based-rebate-adders> for the most up-to-date income eligibility thresholds*